Position: Energy Sector Coverage APAC – Analyst
Organisation: ABN AMRO
Location: Singapore

Company Summary

Corporate and Institutional Banking (“CIB”) is ABN AMRO’s international business providing advisory and strategic capital solutions to its clients in our identified sectors.

The Energy team in Singapore is responsible for the Asia Pacific region. In addition to structuring complex financing transactions for its clients, the team is also involved in the origination of investment banking services including Debt Capital Markets, Equity Capital Markets, Private Equity transactions and M&A.

CIB is a growing business and is currently looking for young, smart, hardworking and ambitious professionals for its Energy coverage team in Singapore. We offer an opportunity to work in a highly specialised, focused, entrepreneurial and international environment where you will be able to learn and grow in knowledge, responsibility and skills as a respected energy banker.

Job Description

Analyst in a Singapore based team of eight, consisting of MD, three Senior Bankers, two (senior) associates and one analyst. The Singapore Energy team is part of a leading global Energy franchise with hubs in Amsterdam/Rotterdam, New York, Dallas, Sao Paulo and Oslo.

Report to: Head of Energy APAC

Job duties / responsibilities:

• Supporting Senior Bankers in the origination and execution of financing, capital markets and advisory mandates for Energy (Oil & Gas, Oilfield Services, Renewables, Power and Utilities) clients in Asia

• Assist in the analysis and assessment of specific client circumstances in conjunction with the relevant product teams:
  o Prepare appropriate client proposals, pitch books, valuation assessments, industry developments, etc.
  o Assist in preparation of advisory services to the client in respect of structuring, corporate finance and capital raising decisions

• Monitor and analyse Asian and global Energy markets
  o Keep track of developments in international Energy markets. Apply ideas to client portfolio and prospects
  o Analysis and evaluation of financial condition, operations, market position, expectations of a client

• Track market and general financial and economic developments
  o Identify opportunities for clients in the Energy markets, regarding growth or financing structures
  o Collect and analyse information from relevant internal and external sources
  o Report findings, conclusions and proposals with managers and colleagues

• Structuring of debt finance transactions
  o The Analyst will work together with the senior bankers in order to originate structured
financing transactions (asset based, project finance and reserve based lending)
  o Analyse the asset type, market forecasts and cash flow modeling for the transaction
  o Prepare credit proposals including shareholder, corporate, credit and market analysis
  o Liaise with portfolio management, risk and credit analysts in preparing the credit proposal and present the proposal to the relevant credit committees

• Be responsible for timely and insightful tracking existing credit exposure and loan portfolio for the desk
  o Analyse existing exposure, credit relationships and loan portfolio
  o Prepare insightful reviews and analysis, including timely submissions of reviews
  o Analyse and recommend courses of action in respect of waivers, amendments or changes to client files or credit exposure

Job Requirements

• A good Bachelor’s degree in a relevant field (e.g. Finance, Accounting, Engineering, Business)
• Years of experience: 2 years and under
• Knowledge of and affiliation / track record with Energy sector in Asia Pacific. Preferred candidates will have developed some knowledge and potentially some experience in the Oil & Gas, Oilfield Services, Renewables, and/or Power and Utilities markets
• Strong modeling and valuation (Excel) and Powerpoint skills
• Strong writing skills
• Self-starter and is able to execute assignments independently with ability to interact directly with clients for day to day deal matters;
• Strong analytical skills
• Strong social skills – able to adapt and perform in a multi-cultural environment
• Strong self-awareness and ability to interact at all levels of society
• Fluent in English and preferably one other Asian language

Application

To apply, please submit your detailed resume and a cover letter to hr0809@sg.abnamro.com.

Only shortlisted candidates will be notified.